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Insights



DR. BRIAN ETEMAD, ESQ

From a Doctorate in Law to building a multi-billion-dirham Empire

Addressing
Cyber Security
Threats

It's Time
To Call
The Heart
To Work

Heart of
Heaven
Picturesque
Pakistan

Anker
Products For
Everyday Use

Unlocking The
Promise
of a **Digital**
Workplace

MAIN INTERVIEW

DRIVEN BY A VISION

From a Doctorate in Law to building a multi-billion-dirham Empire

Dr. Brian Etemad Esq.



By **Shereen Shabnam**
International Writer

Having strategic vision led conversations with the charming and highly energised Dr. Brian Etemad Esq., a licensed US Attorney from New York and the dynamic CEO of the award winning Tamleek Real Estate Co. has always been a delight over the last few years.

Steve Jobs once said, "The only way to do great work is to love what you do." You can tell Dr. Brian thrives in his industry because he loves every bit of what he does and he does it well.

Our recent discussions centred on Dr. Brian Etemad, Esq. and his determination to cement his business ventures across eleven cities using his real estate knowledge and rich experience across continents for developing and investing within the residential, commercial and hospitality sectors.

Dubai remains one of the top global cities on Dr. Brian's list with high infrastructure investment, excellent connectivity and profitable prospects in the real estate market. He is optimistic of the resilience and further growth of Dubai's burgeoning real estate market "because it is a safe and secure metropolis that is now haven for millions of residents.

The city offers expats a great lifestyle to live and reside within a safe and welcoming society under the visionary leadership of HH Sheikh Mohammed Bin Rashid Al Maktoum, Vice President and Prime



MAIN INTERVIEW



Minister of the UAE and Ruler of Dubai. This gives investors the peace of mind and confidence to invest in the city. Dr. Brian is proud to be part of Dubai's incredible journey of success by following the values of the country's leaders.

Taking the real estate route as his career choice is a score for Dr. Brian whose extensive international experience with top realtors such as Christies, Hamptons and DTZ, Singapore and developers such as Emaar set the foundation for his success.

Having a legal background is an added advantage when dealing with highly complicated contracts and gives developers the peace of mind of having Dr. Brian's insights into both the real estate industry and the legalities that go with the property and real estate deals. His success as a Real Estate Guru has certainly created a stir in real estate circles with high-profile achievements in a relatively short time frame.

On the personal front, Dr. Brian remains a gentle and spiritual soul who has not let the success of his professional achievements change him. He certainly brightens our mood each time we meet him. He is extremely philanthropic and provides regular financial support to 200 orphans in India and is one of very few CEO's I know who asks about you, your family and your life before conducting business.

In the last few years, he has started every conversation asking about my goals and plans before getting to the agenda of the day. This is the soul of how business is done in Dubai traditionally and I am glad Dr. Brian continues the tradition of putting people first.





It is these admirable qualities in him as a CEO and his work ethics that has led to so many successes for Dr. Brian in a such a short time span, coupled with Tamleek Real Estate Company Co's gamut of in-house services and an impressive investment, development, retail and e-commerce portfolio around the globe as a diversified conglomerate.

Young leaders like Dr. Brian with a strong business plan play an integral part in the region's economy. With his ability to react to global financial challenges and his diverse expertise, Dr Brian is well placed to protect investors and lead them towards a prosperous and vibrant future.